# Commercial Services

## Maintain a Strong Reputation in the Marketplace.

Credit Management Company (CMC) is a nationally licensed and full service accounts receivable and collection management agency that has been supporting commercial clients since 1990. Our agents average over 8 years of experience handling commercial AR and achieve account resolution in the most efficient and compliant manner.

#### **Services Include:**

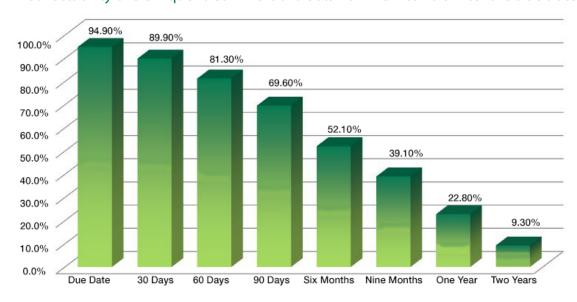
- <u>Customer Service</u> allows companies to maintain a strong reputation in the market place.
- <u>Compliance</u> we remain in strict adherence to industry regulations. CMC is PCI compliant and also SSAE 16 SOC 1 certified.
- <u>State-Of-The-Art Technology</u> our call center technologies generate best in class results.



### Why Outsource Commercial Collections?

According to survey results from the Commercial Collection Agency Association and the Commercial Law League of America, the probability of full collection on a delinquent account drops dramatically with the length of delinquency. For example, even after only three months, the probability of collecting a delinquent account drops to 69.6%. After six months, collectability drops to 52.1%. And after one year, the probability of ever collecting a delinquent account drops to 22.8%.

### Collectability of Delinquent Commercial Debts At Time Intervals After the Due Date



To learn more about our commercial services, please contact: <a href="mailto:cmcsales@creditmanagement">cmcsales@creditmanagement</a>company.com.

